

**How do repair shops and service stations explain the oil change interval stew that ranges from 3,000 to 15,000 miles? ... see page 4**

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**SAVE THE DATE!**

**WMDA/CAR EXPO,  
BULL ROAST &  
AWARDS DINNER**

**SEE PAGES 8-9**

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# EDITORIAL

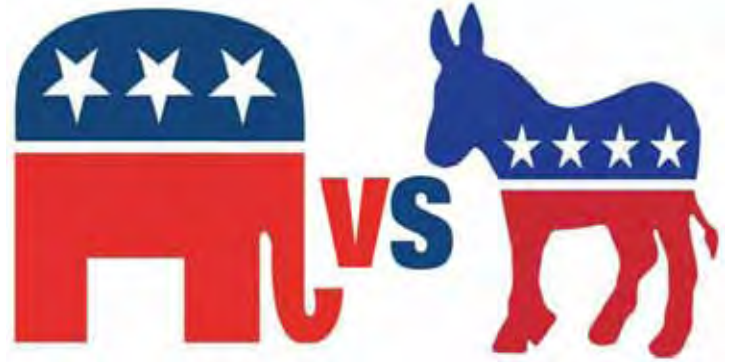
## Political Stalemate

by Roy Littlefield

We face some very significant concerns, challenges, and opportunities on the political front. Donald J. Trump has been President of the United States of America for almost 6 months. The President thus far has used executive orders to address Obamacare, cut regulations, boost energy exploration, and adopt a far more aggressive trade-enforcement posture.

We do not attend a meeting in a regulatory agency or in a congressional office when the discussion does not turn quickly to what is happening in our country and in the world. There appears little reason to doubt that our nation and much of the broader world is at an historic juncture. Some see ominous horizons, while others see reason for hope.

We read and hear daily about the rise of populist movements, all rooted in nationalist impulses resistant to the continuation of



globalization and multilateralism and its many forms; economic (eg. trade pacts and treaties), political (eg. Brexit and the European Union), communications (eg. the Internet), and the movement of people (eg. refugees). Often this results in the embrace of authoritarian political figures. Some see this as a foreboding reality. For others, it carries the promise of bringing discipline to growing disorder and awakening stagnant political and social systems desperately in need of fresh ways of thinking.

Most of the debates taking place right now are about changes to particular policies: healthcare, tax reform, immigration, and national security. All issues we are concerned with. But, as is always true, the most important changes are and will be to the character of our deliberative process, the nature of the public forum, and our capacity for self-government.

You don't need to be a free-speech expert to know the following fundamental truth: in the end, we, as individuals, or as an association or as a society or international community, are what we think, what we speak, and how we interact with one another. The outcomes of our public discourse, while important, follow rather than lead the life we live. So, is it right to ask what is happening to our collective thinking and to the public forum in this new era?

It is getting increasingly more difficult for Congress to reach a consensus on important policy issues. The new politics of characterizing and demonizing all things "foreign" bogs down our system. There are a host of perfectly legitimate differences of opinions and responses when it comes to how to address

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major challenges like climate change, international trade, terrorism, the integrity of national elections, or privacy and hate speech in a digital age. But this state of anger and fear that grips Washington introduces a new and potentially threatening element into our political debates.

There is a difference between robust political debate and political debate infected to create fear and panic. All of this poses a very special obligation on politically active associations like WMDA. Every position that we take must reflect the values that form the core for what we are and do. And, we must continue to speak out on those positions to decision-makers.

It will be very difficult for the moderate Republicans and the conservative "Tea Party" Republicans to reach a consensus.

On purely public policy philosophy, the moderate Republicans and the Democrats might be more likely to reach a consensus. But there seems little chance of reaching a political majority in Congress.

If Tea Party members hold firm, the only way for the President to get a bill on the much-needed infrastructure initiative would be for the Democrats to give the moderate Republicans enough votes to get a bill through. Given the current hostilities in

Congress, that's highly doubtful.

I cannot imagine enough Democrats voting on a bill that could make Donald Trump the greatest infrastructure architect since Julius Caesar!

As we take on these important industry issues in the political stalemate in the nation's Capitol and in the state capitols nationwide, we must do so living up to our own principles of free inquiry and fearless engagement with all ideas.

Whether it is infrastructure funding, online sales, national accounts, tariffs, Superfund cleanup sites, healthcare, LIFO repeal, tire registration and recall, social legislation addressing everything from paid leave, overtime regulations, and minimum wage, and OSHA and IRS audits, I believe passionately that active, visible, and respected associations like WMDA - that represent hard working small businesses (the backbone of the American economic system), must find new and better ways to address the myriad of challenges facing our country.

Yes, we face many challenges, but we also have exciting plans and opportunities. With your continued support, WMDA will continue to make a positive difference to raise the bar for the industry. ♦



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# Oil Change Interval Stew

by Kevin Rohlwing  
WMDA Staff

Every retail industry that works directly with consumers must deal with myths and urban legends. Years ago, it was a magazine like *Consumer Reports* that made life difficult for retailers. Growing up in a tire dealership that also did steering, suspension and brake work, I dealt with my share of drivers who walked in our showroom carrying a copy of the latest issue of *CR* telling me what the best tires were for their vehicle. Our 40 years in business and experience meant nothing to them. The magazine said these tires are the best, so that's what they wanted. My dad usually gave them a map to the competitors in town because he didn't want to deal with people like that.

Today we have the Internet. I can just imagine the Yelp reviews that my dad would have received after he asked a potential customer to go somewhere else. We are so lucky he sold the business years ago! But for those family-owned businesses still in operation, the Internet is a blessing and a curse. Good reviews

and positive feedback on-line are a tremendous marketing tool and have become the new "word-of-mouth" advertising that has helped small companies compete against the major retailers for decades. On the other side of that coin, the number of Internet "experts" is endless and simple searches for topics like "oil change intervals" can create tremendous confusion in the mind of a consumer.

For as long as I can remember, the 3,000-mile oil change interval has been the standard for the industry. It is the best preventative maintenance for the most important component on the vehicle, so it makes perfect sense to spend a few dollars to ensure the engine components are properly lubricated. When you do a Google search on the words "oil change intervals," the first thing that pops up is a 2013 article from Edmunds that flies directly in the face of the 3000-mile traditional oil change. Like most information on the Internet, it only tells half the story and

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creates more confusion for consumers. There's no way around it, so how do repair shops and service stations explain the oil change interval stew that ranges from 3,000 to 15,000 miles?

The best place to start is the type of driving. How the vehicle is driven has a direct impact on the amount of engine wear. Prolonged highway service at the same speed and engine RPM is the best for an engine while stop-and-go city traffic is probably the worst. Years ago, AAA defined severe service as:

- Short trips of less than 5 miles in normal temperature or less than 10 miles in freezing temperatures.
- Drive in hot weather with stop-and-go traffic.
- Drive at low speeds of less than 50 miles per hour for long distances.
- Drive on roads that are dusty, muddy or have salt, sand or gravel on the surface.
- Tow a trailer, camper or transport items on a roof rack or in a car-top carrier.
- Making "jack rabbit" starts and stops.

Most people would agree that the majority of driving in the greater Baltimore and Washington DC area satisfies at least a few of those severe service criteria so that's a good place to start.

Another consideration that must be taken into account is the recommendation from the vehicle manufacturer. With newer models, the type of oil (synthetic or conventional) is just as important as the interval. Educated consumers will have already consulted their Owner's Manual for this information and will probably follow it religiously. Giving them any recommendations in conflict with those guidelines better be backed up with some hard facts because today's Internet expert can quickly become tomorrow's bad on-line review. Some people will be comfortable

with a 5,000-7,500-mile interval recommended by the vehicle manufacturer while others will stick with the traditional 3,000. Every customer is different, so service advisors need to be prepared when they make a recommendation. It can be a slippery slope when the Owner's Manual says 7,500 and the repair shop recommends 3,000 without any explanation on the reasons why there is a difference.

The key factors are trust and communication. Consumers have to trust that their automotive service and maintenance provider is doing what's best for them and their vehicle. If the customer is insistent on following the vehicle manufacturer's oil change interval, then there is little to be gained by trying to convince them otherwise. If they are unsure or unaware, then it all comes down to communication. Remind them that the recommendation from the manufacturer is for normal service. Educate them on the fact that in your experience, shorter intervals are still the best practice for longer engine life. Explain the differences between synthetic and conventional oils. These customers are looking to *their* expert for a recommendation that is based on experience with sound reasoning behind it. Remember, they didn't go back to the new car dealer for an oil change because they don't trust them. They do business with an independent repair shop or service station because they are looking for a relationship based on positive experiences – past, present and future.

Every consumer has the potential to become an Internet expert, especially on something like oil change intervals where there is a ton of information that defies the 3,000-mile recommendation that has been in place for decades. Every customer must be treated as a unique individual on something like oil changes. Some will follow the Owner's Manual to the letter, some will be more comfortable splitting the difference after it has been explained, and others will stick with the recommendations of the automotive service provider that they trust. The goals are to make sure they are happy and comfortable with whatever decision they make so the long-term safety and performance of their vehicle is maintained... And they keep coming back. ♦

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# KIRK'S KORNER

## Member Update

by Kirk McCauley  
Director of Member Relations & Government Affairs

### WHAT DO MDE AND THE INSURANCE INDUSTRY HAVE IN COMMON?

The wild card in buying or selling a business with UST's in the ground is how old are the tanks? MDE and the insurance companies say the drop dead date for tanks is at 40 years old.

Owners of UST's have to carry insurance by Maryland law. Insurance companies have really upped the cost of insuring UST's as they age past 30 years and this is where long term planning for a UST owner is a must. With the cost of replacing three tanks, piping, and most likely dispensers in the \$350,000 to \$450,000 range, the owner must decide:

- What are my long term goals and how long do I plan on operating this site?
- How much does my site lose in value the closer my UST's get to the 40 year mark.



- Would it pay me to make the investment now and save on insurance?
- Is the business good enough to give me a return on investment on new UST's?



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- Is the land more valuable for another type of business?

Unfortunately, there is no magic wand to wave to give answers to buyers or sellers. Both have to do their homework before spending their life savings or mortgaging a home. All options need to be looked at and a business plan developed. WMDA/CAR will be here to help, address any questions. You can contact me at [kmccauley@wmda.net](mailto:kmccauley@wmda.net).

## JULY 1 TO BRING MANY CHANGES TO OUR MEMBERS

### Minimum wages are going up.

- Maryland except Montgomery and Prince Georges County – from \$8.75 to \$9.25 on July 1, 2017
- Montgomery County – from \$10.75 to \$11.50 on July 1, 2017
- Prince Georges County does not change – stays at \$10.75 until October 1, 2017 and then goes to \$11.50
- District of Columbia – from \$11.50 to \$12.50 July 1, 2017
- Delaware – stays at \$8.25 for now (new wage bill was introduced that would take effect October 1, 2017 if passed – will keep you updated)

This link will take you to the DLLR wage and hour site for any additional information: <https://www.dllr.state.md.us/labor/wages/wagehrfacts.shtml>.

### Gas taxes are on the rise in Maryland.

Maryland gas and diesel taxes will increase by \$.003 per gallon; so take inventory of gas and diesel in ground at the close of business on June 30. Propane, CNG and LNG, and kerosene are also going up \$.003 per gallon, if you carry any of those fuels. Gallons x \$.003 is what you owe the comptrollers office and that payment is due by July 30 or penalties will apply.

Maryland normally will send you a form with your information already printed, but if for some reason you don't receive them, I can email you a copy or you can download one on the comptroller's website. The DEADLINE is July 30.

No gas tax increases in Delaware or the District of Columbia, but Delaware still has two weeks to go in session and there could be an increase in gas, tobacco or wages before the session ends. I will keep you informed.

## SAVE THE DATE

Don't forget about the WMDA/CAR Expo, Bull Roast & Awards Dinner on Wednesday, October 11, 2017 at Martin's West, 6817 Dogwood Road, in Baltimore. A Tabletop Trade Show with light snacks and beverages and a Cocktail Reception will precede the Bull Roast and Awards Dinner. For more information, the schedule of events, dinner menu, and current list of tabletop exhibitors, see pages 8 and 9. ♦

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Based on your overwhelming feedback, the WMDA/CAR Convention & Trade Show will no longer be held in Ocean City.

That being said, a meeting venue in close proximity, with networking and socializing opportunities, remains an extremely important priority for you.

## MARK YOUR CALENDARS & SAVE THE DATE!

**WMDA/CAR will be hosting a  
One-Day Expo, Bull Roast & Awards Dinner**

**Wednesday, October 11, 2017**

**Martin's West  
6817 Dogwood Road  
Baltimore, MD**

**Watch for more information to come!**

## Wednesday, October 11, 2017



*Don't Miss the  
WMDA/CAR Expo,  
Bull Roast & Awards Dinner*

### SCHEDULE OF EVENTS

Wednesday, October 11, 2017

Tabletop Trade Show Hours 2:00 p.m. - 6:00 p.m.

Light Snacks & Beverages 2:00 p.m. - 5:00 p.m.  
(show floor)

Cocktail Reception 5:00 p.m. - 6:00 p.m.  
(show floor)

Bull Roast & Awards Dinner 6:00 p.m. - 9:00 p.m.  
(see Menu on next page)



# ALL YOU CAN EAT BULL ROAST

## SOUPS

Homemade Beef Vegetable Soup

Homemade Soup du Jour

## SALADS

Cucumber Salad  
Macaroni Salad

Garden Salad  
Tomato & Mozzarella Salad

## ENTREES

Chef Carved Pit Beef  
Chef Carved Turkey  
Chef Carved Ham  
Bar-B-Que Beef  
Bar-B-Que Pork Ribs

Bar-B-Que Chicken  
Steamed Shrimp  
Fresh Fried Fish  
Italian Meatballs (all beef)  
Baked Ziti (vegetarian)

## SIDES

Corn on the Cob  
Rice

Macaroni & Cheese  
String Beans

## DESSERTS

Fresh Fruit  
Assorted Cakes

Ice Cream Sundae Bar

## BEVERAGES

Ice Cold Draft Beer, featuring  
Blue Moon, Coors Light, and Natty Bohemian

Assorted Soft Drinks  
Iced Tea

Regular & Decaf Coffee

Cash Bar for Wine & Cocktails

**Menu subject to change**



## THE WMDA/CAR EXPO TABLETOP EXHIBITORS

(as of June 30, 2017)

- Automotive Training Institute - ATI
- Benjamin F. Brown Insurance Agency
- Carroll Motor Fuels
- Century Distributors, Inc.
- Chesapeake Automotive Equipment
- Crompco LLC
- DANA Insurance and Risk Management
- Day, Deadrick & Marshall Insurance, Inc.
- Eastern Shore Coffee & Water
- Eco Heating Systems Inc.
- Ewing Oil Company, Inc.
- First Merchant Services
- Hunter Engineering Company
- Intelicom, Inc./PAI
- Jones & Frank
- Meadowbrook Insurance Group
- Mitchell 1
- MTD Services, Inc.
- NAPA Auto Parts
- Net Driven
- New Auto Solutions
- Parts Authority
- Patriot Capital
- Petroleum Marketing Group
- PPC Lubricants/Castrol
- R.O. Writer
- Spigler Petroleum Equipment, LLC
- Sprague Operating Resources
- Sunoco
- The Wills Group
- UpSide-Service
- Utica National Insurance Group
- WMD TRADING INC.

There's still time to reserve a tabletop if you're interested in exhibiting. Sponsorship opportunities are also available.

Contact LaKisha Pindell at [lpindell@wmda.net](mailto:lpindell@wmda.net) for details.



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If your business needs any of the following products or services, be sure to check out these companies endorsed by WMDA/CAR.

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## LEGISLATIVE & REGULATORY INFORMATION



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Website: [www.chesautoequip.com](http://www.chesautoequip.com)

## ATM MACHINES

### First Merchant Services

P.O. Box 34  
Spencerville, MD 20868-0034  
Daniel Cohen  
Toll Free: (866) 511-4FMS (4367)  
Phone: (301) 421-4111, ext. 105  
Fax: (301) 384-3043  
Email: [dcohen@firstmerchant.us](mailto:dcohen@firstmerchant.us)

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### Intelicom, Inc.

P.O. Box 4504  
Leesburg, VA 20177  
Larry Shapero  
Phone: (703) 777-4025  
Fax: (703) 777-4024  
Email: [intelicom@verizon.net](mailto:intelicom@verizon.net)

WMDA/CAR  
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## BODY & FRAME EQUIPMENT

### Chesapeake Automotive Equipment

P.O. Box 1030  
Chesapeake Beach, MD 20732  
Pat O'Neill  
Phone: (800) 604-9652  
Fax: (410) 414-3784  
Email: [pjmoneill@verizon.net](mailto:pjmoneill@verizon.net)  
Website: [www.chesautoequip.com](http://www.chesautoequip.com)

## BRAKE DRUMS & DISC LATHES

### Chesapeake Automotive Equipment

P.O. Box 1030  
Chesapeake Beach, MD 20732  
Pat O'Neill  
Phone: (800) 604-9652  
Fax: (410) 414-3784  
Email: [pjmoneill@verizon.net](mailto:pjmoneill@verizon.net)  
Website: [www.chesautoequip.com](http://www.chesautoequip.com)

## BUSINESS MANAGEMENT SERVICES

### Automotive Training Institute (ATI)

8611 Larkin Road, Suite 200  
Savage, MD 20763  
CJ Frederick  
Phone: (301) 498-8083  
Fax: (301) 498-9088  
Email: [cjfrederick@automotivetraining.net](mailto:cjfrederick@automotivetraining.net)

## CAR WASH CHEMICALS

### Maryland Pump & Tank, Inc.

2512 Erick Street  
Baltimore, MD 21230  
Mike Schammel  
Phone: (410) 837-0770  
Fax: (410) 547-0373  
Email: [mjschammel@mdpumpandtank.com](mailto:mjschammel@mdpumpandtank.com)  
Website: [www.mdpumpandtank.com](http://www.mdpumpandtank.com)

## CAR WASH EQUIPMENT

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Fax: (410) 547-0373  
Email: [mjschammel@mdpumpandtank.com](mailto:mjschammel@mdpumpandtank.com)  
Website: [www.mdpumpandtank.com](http://www.mdpumpandtank.com)

**MTD Services, Inc.**

10939-B Philadelphia Road  
 White Marsh, MD 21162  
 Gary Miller  
 Toll Free: (800) 419-4437  
 Phone: (410) 335-6262  
 Fax: (410) 335-4488  
 Email: gmiller@mtdservicesinc.com  
 Website: www.mtdservicesinc.biz/contact-us.html

**CHECK ACCEPTANCE & GUARANTEE SERVICE**

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 Daniel Cohen  
 Toll Free (866) 511-4FMS (4367)  
 Phone: (301) 421-4111, ext. 105  
 Fax: (301) 384-3043  
 Email: dcohen@firstmerchant.us

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 Fax: (301) 212-9681  
 Email: lrodman@centurydist.com  
 Website: www.centurydist.com

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**First Merchant Services**



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 Fax: (301) 384-3043  
 Email: dcohen@firstmerchant.us

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 Fax: (732) 518-5202  
 Email: tgussen@spragueenergy.com  
 Website: www.spragueenergy.com

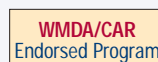
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 Website: www.chesautoequip.com

**INSURANCE – EMPLOYMENT PRACTICE LIABILITY**

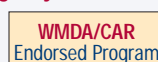
**Benjamin F. Brown Insurance Agency, Inc.**



304 Compton Avenue  
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 Benjamin F. Brown  
 Berry Brown  
 Phone: (301) 604-7788  
 Fax: (301) 604-0044  
 Email: benfbrown3@aol.com

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 Fax: (301) 604-0044  
 Email: berry@benbrown-ins.com

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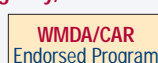
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9-B West Ridgely Road  
 Suite 100  
 Timonium, MD 21093-5113  
 Eric Dana  
 Dave Resch  
 Phone: (800) 821-1990  
 Fax: (410) 821-1997  
 Email: eric@dana-ins.com  
 Email: dave@dana-ins.com  
 Website: www.dana-ins.com

**INSURANCE – WORKERS' COMPENSATION**

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 Fax: (301) 604-0044  
 Email: berry@benbrown-ins.com

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 Email: Kevin.Greene@carrollfuel.net  
 Website: www.carrollbrandedfuels.com

**Ewing Oil Company, Inc.**

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 Hagerstown, MD 21742-4483  
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 Fax: (301) 790-7474  
 Website: www.ewingoil.com

**Petroleum Marketing Group**

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 Dawn Lee/David Noland  
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 Fax: (410) 510-1971  
 Email: admin@petromg.com

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 217 East Redwood Street, 21st Floor  
 Baltimore, MD 21202  
 Peter Gunst  
 Phone: (410) 783-3542  
 Fax: (410) 783-3530  
 Website: www.agtlawyers.com

**Lerch, Early & Brewer, Chartered**

3 Bethesda Metro Center, Suite 460  
 Bethesda, MD 20814  
 Stuart A. Schwager  
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 Phone: (301) 347-1271  
 Fax: (301) 347-1520  
 Email: saschwager@lercheearly.com  
 Website: www.lercheearly.com

**Lynott, Lynott & Parsons, P.A.**

11 North Washington Street, Suite 220  
 Rockville, MD 20850  
 James L. Parsons, Jr.  
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 Fax: (301) 279-0346  
 Email: jparsons@llplawfirm.com  
 Website: www.llplawfirm.com

**LIFT COMPLIANCE INSPECTION**

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 White Marsh, MD 21162  
 Gary Miller  
 Toll Free: (800) 419-4437  
 Phone: (410) 335-6262  
 Fax: (410) 335-4488  
 Email: contact-us@mtdservicesinc.com  
 Website: www.mtdservicesinc.biz/contact-us.html

**LIFTS & RACKS**

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 Chesapeake Beach, MD 20732  
 Pat O'Neill  
 Phone: (800) 604-9652  
 Fax: (410) 414-3784  
 Email: pjnoneill@verizon.net  
 Website: www.chesautoequip.com

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 Toll Free: (800) 419-4437  
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 Email: gmiller@mtdservicesinc.com  
 Website: www.mtdservicesinc.biz/contact-us.html

**MANAGEMENT CONSULTING**

**Automotive Training Institute (ATI)**  
 8611 Larkin Road, Suite 200  
 Savage, MD 20763  
 CJ Frederick  
 Phone: (301) 498-8083  
 Fax: (301) 498-9088  
 Email: cjfrederick@automotivetraining.net

**MARYLAND LIFT COMPLIANCE INSPECTION**

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 10939-B Philadelphia Road  
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 Website: www.mtdservicesinc.biz/contact-us.html

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 Email: gmiller@mtdservicesinc.com  
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 Mike Schammel  
 Phone: (410) 837-0770  
 Fax: (410) 547-0373  
 Email: mjschammel@mdpumpandtank.com  
 Website: www.mdpumpandtank.com

**MTD Services, Inc.**  
 10939-B Philadelphia Road  
 White Marsh, MD 21162  
 Gary Miller  
 Toll Free: (800) 419-4437  
 Phone: (410) 335-6262  
 Fax: (410) 335-4488  
 Email: gmiller@mtdservicesinc.com  
 Website: www.mtdservicesinc.biz/contact-us.html

**Spigler Petroleum Equipment, LLC**  
 125 Airport Drive, Suite 36  
 Westminster, MD 21187  
 Jeff Brooks  
 Phone: (443) 471-7600  
 Fax: (301) 739-8304  
 Email: jbrooks@spiglerpetroleum.com  
 Website: www.spiglerpetroleum.com

**PIPE BENDERS**

**Chesapeake Automotive Equipment**  
 P.O. Box 1030  
 Chesapeake Beach, MD 20732  
 Pat O'Neill  
 Phone: (800) 604-9652  
 Fax: (410) 414-3784  
 Email: pjnoneill@verizon.net  
 Website: www.chesautoequip.com

**SERVICE STATION MAINTENANCE & REPAIR**

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 Mike Schammel  
 Phone: (410) 837-0770  
 Fax: (410) 547-0373  
 Email: mjschammel@mdpumpandtank.com  
 Website: www.mdpumpandtank.com

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 White Marsh, MD 21162  
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 Fax: (410) 335-4488  
 Email: gmiller@mtdservicesinc.com  
 Website: www.mtdservicesinc.biz/contact-us.html

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 125 Airport Drive, Suite 36  
 Westminster, MD 21187  
 Jeff Brooks  
 Phone: (443) 471-7600  
 Fax: (301) 739-8304  
 Email: jbrooks@spiglerpetroleum.com  
 Website: www.spiglerpetroleum.com

**STATE INSPECTION BAY EQUIPMENT**

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 Pat O'Neill  
 Phone: (800) 604-9652  
 Fax: (410) 414-3784  
 Email: pjnoneill@verizon.net  
 Website: www.chesautoequip.com

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 Toll Free: (800) 419-4437  
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 Fax: (410) 335-4488  
 Email: gmiller@mtdservicesinc.com  
 Website: www.mtdservicesinc.biz/contact-us.html

**TANK LEAK TESTING & MONITORING EQUIPMENT**

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 Mike Schammel  
 Phone: (410) 837-0770  
 Fax: (410) 547-0373  
 Email: mjschammel@mdpumpandtank.com  
 Website: www.mdpumpandtank.com  
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**Spigler Petroleum Equipment, LLC**  
 125 Airport Drive, Suite 36  
 Westminster, MD 21187  
 Jeff Brooks  
 Phone: (443) 471-7600  
 Fax: (301) 739-8304  
 Email: jbrooks@spiglerpetroleum.com  
 Website: www.spiglerpetroleum.com

**TANK REMOVAL & ABANDONMENT**

**Maryland Pump & Tank, Inc.**  
 2512 Erick Street  
 Baltimore, MD 21230  
 Mike Schammel  
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 Fax: (410) 547-0373  
 Email: mjschammel@mdpumpandtank.com  
 Website: www.mdpumpandtank.com

**TIRE CHANGERS**

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 Chesapeake Beach, MD 20732  
 Pat O'Neill  
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 Email: pjnoneill@verizon.net  
 Website: www.chesautoequip.com

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 Don Schroeder  
 Phone: (800) 339-8464  
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 Chesapeake Beach, MD 20732  
 Pat O'Neill  
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 Fax: (410) 414-3784  
 Email: pjnoneill@verizon.net  
 Website: www.chesautoequip.com

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 Fax: (410) 335-4488  
 Email: gmiller@mtdservicesinc.com  
 Website: www.mtdservicesinc.biz/contact-us.html

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**Premier Waste Group**  
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 Annapolis, MD 21404  
 Ian Djuric  
 Phone: (410) 490-3769  
 Email: premierwaste6@gmail.com



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 Fax: (410) 335-4488  
 Email: gmiller@mtdservicesinc.com  
 Website: www.mtdservicesinc.biz/contact-us.html

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 White Marsh, MD 21162  
 Gary Miller  
 Toll Free: (800) 419-4437  
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 Fax: (410) 335-4488  
 Email: gmiller@mtdservicesinc.com  
 Website: www.mtdservicesinc.biz/contact-us.html

**WEBSITE DESIGN & MANAGEMENT**

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 Scranton, PA 18503  
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